



# COMPENSATION PLAN

Jump to Health™ • Fall 2020



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## **Simple and rewarding.**

Our "Real Bonus" is real income. No fake checks that are a potential bonus - just real income that grows with you at each rank. At Jump to Health™ we know the value of long term growth. Our bonus structure rewards all levels with a focus on recognition, reward, and retention at the lowest levels all the way to the top! Jump to Health™ rewards teamwork, coaching and mentoring for greater success and more fun.

*We estimate that a typical plan participant will earn between \$500 and \$1,500 per year in commissions, exclusive of retail profits. You can earn between \$275 - \$1,000 / month as Bronze.*

# 01 RETAIL SALES BONUS

Simply share your why and your results, and you will see how fast you can grow your Jump to Health™ business.

Earn 25% when you purchase at wholesale and sell at Retail. Have a store front? Chiropractor or other Health Care professionals, Gym owners and more - you can set up your customers on Monthly Recurring Order, or you can sell retail.

There are many ways to share Jump to Health™ products:

1. **Share Jump to Health™ product through your personal Jump to Health™ website.** Jump to Health™ will fulfill orders on your behalf. Sales must go through your personal website or be associated with your Independent Jump to Health™ Executive ID.
2. **Enroll customers as Preferred Customers in the PC Monthly Recurring Order program.** Preferred Customers receive discounted pricing and have access to addition information, specials, and promotions.

# 02 CUSTOMER SALES BONUS

The more you sell the more you earn! Receive a bonus for personal sales in a monthly pay cycle.

Example:

1. Generate up to \$999 in Personal Sales during a monthly pay cycle and you'll earn the Sales Income Bonus of 10%.
2. Generate \$1,000 - \$1,999 in Personal Sales Income and receive an extra 5% for a total of 15%.
3. Generate \$2,000 and over in Personal Sales Income and receive an extra 5% for a total of 20%.

Sales From	Bonus
\$0 - \$999	10%
\$1,000 - \$1,999	15%
\$2,000 - Over	20%

### 03 3PC “GET YOURS FREE”

For each month you sell to three or more Preferred Customers on Monthly Recurring Order, you can earn your next monthly recurring order for free\*

To qualify you must have prior months sales to 3 or more Preferred Customers on monthly recurring orders. Your free monthly recurring order products will be the average PSV of the 3 highest Preferred Customers orders (packs and individual sales).

**Note:**

- Tax, shipping and handling still apply.
- Maximum of 1 free Monthly Recurring order per month.
- All Monthly Recurring Order sales apply (Packages and individual products apply).
- If your monthly recurring order costs more than your earned free monthly recurring order, you will pay the difference.



*You must be on a minimum of \$125 auto-ship.-The maximum amount you can receive in free product is \$300. If you are on auto-ship for \$125 and you have 3 Customers on auto-ship orders of \$100 a deduction of \$100 will be applied. If you have an auto-ship of \$250 and 3 auto-ship orders of \$250 all you will pay is tax, shipping and handling.*

### 04 JUMP START BONUS

Independent Jump to Health™ Executives and above earn a one time Jump Start bonus for helping a personally enrolled Executive promote the Jump to Health™ product contents of their optional Jump Start Package within 30 days of enrollment.\*

	Executive	Bronze	Silver	Gold	Platinum	Diamond	Double Diamond	Triple Diamond
Level 1	20%	20%	20%	20%	20%	20%	20%	20%
Level 2		5%	10%	10%	10%	10%	10%	10%
Level 3				5%	5%	5%	10%	10%
Level 4					5%	5%	5%	5%

\*This bonus is paid on the weekly pay cycle.

## 05-06-07-08 BUSINESS BONUSES



Now help you team mentor others, and build your business with the **Business Bonus, Coaching Bonus and Mentoring Bonus.**

\$50

### 05. Business Starter

Achieve 125 PSV and 3 Active Executive's with 125 PSV

\$100

### 06. Business Bonus

Achieve 125 PSV and 875 SV

\$400

### 07. Coaching Bonus

Achieve 125 PSV and 3,875 SV

\$1,500

### 08. Mentoring Bonus

Achieve 125 PSV and 9,875 SV

*\*This bonus is earned and paid on the monthly pay cycle. For the purpose of the Business Bonus, Coaching Bonus, and Mentoring Bonus, no single Placement Tree Leg can contribute to more than 40% of these bonuses. Requires a minimum of 3 personal, active Jump Executives on your Team.*

*\*\*Bonus is paid on highest achieved bonus and is not cumulative.*

## 09 TEAM COMMISSIONS



**Jump to Health™ rewards you for building a strong sales team. Earn up to 8 Levels deep on your Placement Tree.**

Jump to Health™ offers all its Independent Executives the benefit of compression, when there is no active Executive at a level. For example, if there is no longer an active Executive at Level 3, then the active Executive at Level 4 and below move up a level for the purpose of paying Team Commissions.

	Executive	Bronze	Silver	Gold	Platinum	Diamond	Double Diamond	Triple Diamond
Level 1	3%	3%	3%	3%	3%	3%	3%	3%
Level 2	3%	3%	3%	3%	3%	3%	3%	3%
Level 3		4%	4%	4%	4%	4%	4%	4%
Level 4			4%	4%	4%	4%	4%	4%
Level 5				4%	4%	4%	4%	4%
Level 6					4%	5%	5%	5%
Level 7						2%	3%	4%
Level 8								2%

*\* This bonus is paid monthly on the monthly pay cycle. Enrollment volume is not included.*

## 10 MATCHING BONUS



At Jump to Health™ we are a team and when you work as a team you get rewarded as a team. Our Matching Bonus is designed to help motivate and inspire teamwork. When you help your team members rank advance, you share in the reward. Starting at our Gold rank Jump to Health™ will pay you a percentage of your team members team commission based on their level. The more team members you help achieve rank the faster you will grow with Jump to Health™ and maximize the Matching Bonus.

Levels	Executive	Bronze	Silver	Gold	Platinum	Diamond	Double Diamond	Triple Diamond
Level 1	*	*	*	10%	10%	20%	20%	20%
Level 2	*	*	*	5%	10%	10%	10%	10%
Level 3	*	*	*	*	*	5%	10%	10%
Level 4	*	*	*	*	*	*	*	5%

*This bonus is paid on the monthly pay cycle, on Team commissions only.*

## 11 GET REAL BONUS



**Hard works deserves a Real Bonus - Earn a Real Bonus, at each level every month you qualify. Jump to Health™ Independent Executives Paid As Bronze and above you will qualify for the Real Bonus\***

Rank	Volume Requirement	Real Bonus
Bronze	1,500	\$100.00
Silver	5,000	\$250.00
Gold	10,000	\$500.00
Platinum	25,000	\$1,000.00
Diamond	75,000	\$2,000.00
Double Diamond	200,000	\$3,000.00
Triple Diamond	500,000	\$6,000.00

*\*Bonuses are paid on the Monthly Pay Cycle.*



## 12 2% GLOBAL LEADERSHIP BONUS



**Platinum VIP Independent Executives and above earn 1 share of the Global Leadership Bonus for every 20,000 TV generated during the previous month.**

### **Bonus Shares:**

Diamond Independent Executives and above earn a matching share on TV generated by each Diamond Independent Executive in their enrollment tree.

*\*2% Bonus Pool is calculated only on PSV generated sales and volume.*

Each Platinum Independent Executive needs to have 25k TV in Open Line Production (see glossary).



# INDEPENDENT EXECUTIVE RANK QUALIFICATIONS

**Associate Member:** Buys at wholesale prices and no commissions are paid.

**Active Executive Requirements:** 125 in Personal Volume that can be obtained either from themselves or from their customers buys at wholesale prices and no commissions are paid.

## BRONZE Requirement

125 in Personal Volume • 1 personally enrolled Active Executive • 3 Active Executives in separate legs • Group Volume includes Personal Volume 1,500PE (60% max from one leg 900 PE) • 1 customer sale (minimum sale \$22).

## SILVER Requirement

125 in Personal Volume • 1 Bronze anywhere in your group • 2 personally enrolled Active Executives • 3 Active Executives in separate legs • Group Volume includes Personal Volume 5,000PE (60% max from one leg 3,000) • 2 customer sales (minimum sale of \$22 for each customer).

## GOLD Requirement

125 in Personal Volume • 3 personally enrolled Active Executives (includes higher ranks) • 1 Silver in one leg (can be personally sponsored) • 1 Bronze in separate leg (can be personally sponsored) • 3 Active Executives or higher in separate legs (can be personally enrolled) • Group Volume includes Personal Volume 10,000PE (60% max from one leg 6,000) • 3 customer sales (minimum sale of \$22 for each customer).

## PLATINUM Requirement

125 in Personal Volume • 3 personally enrolled Active Executives (includes higher ranks) • 1 Gold in one leg (Can be personally sponsored) • 1 Silver in one leg (can be personally sponsored) • 1 Bronze or higher in one leg (can be personally sponsored) or necessary volume in remaining legs) • Group Volume includes Personal Volume of 25,000PE (60% max from one leg 15,000) • 3 customer sales (minimum sale of \$22 for each customer).

## DIAMOND Requirement

125 in Personal Volume • 3 personally enrolled Active Executives (can be higher ranks) • 1 Silver in downline in separate leg (can be higher ranks and personally sponsored) • 1 Gold in downline in separate leg (Can be higher ranks and be personally sponsored) • 1 Platinum in separate leg (can be higher ranks and personally sponsored) • Group Volume includes Personal Volume 75,000PE (60% max from one leg 45,000) • 3 customer sales (minimum sale of \$22 for each customer).

## DOUBLE DIAMOND Requirement

125 in Personal Volume • 3 personally enrolled Active Executives (can be higher ranks) • 1 Gold in downline in separate leg (Can be higher ranks and be personally sponsored) • 1 Platinum in downline in separate leg (can be higher ranks and personally sponsored) • 1 Diamond in downline in separate leg (can be higher ranks and personally sponsored) • Group Volume includes Personal Volume 200,000PE (60% max from one leg 120,000) • 3 customer sales (minimum sale of \$22 for each customer).

## TRIPLE DIAMOND Requirement

125 in Personal Volume • 3 personally enrolled Active Executives (can be higher ranks) • 1 Platinum in downline in separate leg (Can be higher ranks and be personally sponsored) • 1 Diamond in downline in separate leg (can be higher ranks and personally sponsored) • 1 Double Diamond in downline in separate leg (can be higher ranks and personally sponsored) • Group Volume includes Personal Volume 500,000PE (60% max from one leg 300,000) • 3 customer sales (minimum sale of \$22 for each customer).

# GLOSSARY & TERMS

## **ACHIEVED RANK:**

An Independent Executive's highest achieved rank for three consecutive months pursuant to this Jump to Health™ Compensation Plan. For recognition, an Independent Executive will always retain the title of the Achieved Rank even if he or she does not meet the specified qualifications in a pay period. Compensation will always be at the paid as rank.

## **MONTHLY RECURRING ORDER:**

An optional convenience program that allows Preferred Customers and Independent Executives to create recurring monthly order with Jump to Health™. Independent Executives and Customers can cancel, pause, or re-sign up with Monthly Recurring Order at anytime. Participants in Monthly Recurring Order will receive exclusive discounts and promotions.

## **COMMISSION RULE:**

For the benefit of all Jump to Health™ Independent Executives, the total company commissions shall not exceed 50% of total product sales. In the event this occurs, commissions shall be paid on a pro-rata (proportional) reduced basis to achieve of a maximum company payout of 50% in commissions.

## **QUALIFIED CUSTOMER SALE:**

A sale of product to an individual and customer with a minimum value of \$22 dollars.

## **ENROLLMENT TREE:**

The line of referral in which Independent Executives are enrolled. For example, if an Independent Executive A enrolls Independent Executive B and Independent Executive B enrolls Independent Executive C, Independent Executives A, B, and C represent a single leg in the Enrollment Tree.

## **PLACEMENT TREE LEG:**

Each Executive can enroll new Independent Executives in the Jump to Health™ Compensation Plan and place those Independent Executives in his or her Placement Tree.

## **LEVEL:**

On the Placement Tree, anyone placed immediately below you is Level 1, anyone placed immediately below is Level 2 and so on. On the Enrollment Tree, anyone you personally enroll is Level 1, anyone personally enrolled by someone you personally enroll on is Level 2 and so on.

## **LEG VOLUME RULE:**

No more than 60% of TV can come from any leg. There must be a minimum of 3 active front line legs that follow rank requirements.

# GLOSSARY & TERMS

## **MONTHLY PAY CYCLE:**

Monthly commissions and bonuses are paid out on the last business day of the month, and are based on the previous month's sales.

## **WEEKLY PAY CYCLE:**

Friday through Thursday night at midnight Eastern Standard time. Weekly commissions are paid on the Friday following the end of the pay cycle.

## **OPEN LINE:**

Production done outside of anyone in your team at your rank or higher.

## **PAID AS RANK:**

A Independent Executive's rank under which he or she will be paid pursuant to this Jump to Health™ Compensation Plan. All compensation under this Jump to Health™ Compensation Plan will be paid based on the Paid As Rank.

## **PREFERRED CUSTOMER (PC):**

A consumer who orders product through the optional Monthly Recurring Order program. Only product ordered by a PC through Monthly Recurring Order shall be considered as a sale to a Preferred Customer.

## **RETAIL SALES:**

The sale of Jump to Health™ product to a retail customer through the purchase and resell of product or through online referral sales.

## **TEAM VOLUME (TV):**

Total PERSONAL SALE VOLUME (PSV) of all the sales generated within your Placement Tree infinity Levels deep.

## **CUSTOMER SALES VOLUME (PSV)**

The commissionable customer sales volume value assigned by Jump to Health™ for each product. PSV can vary depending on product and method of sale. Independent Executives can generate PSV in 3 ways:

- i. The purchase of product at wholesale and resell it at retail;
- ii. The sale of product online to retail customers; and
- iii. The sale of product to personally enrolled Preferred Customers.

## **70% RULE:**

Jump to HHealth™ Independent Executives certify that when he or she orders product from Jump to HHealth™. 70% of product has been soled before reorders are made.

## GLOSSARY & TERMS

**Jump to Health™ provides the opportunity to develop an additional income stream working from the comfort of their home.**

- No schedule – the freedom to work when you want.
- No boss – you are empowered to create your future.
- No employees to hire – Jump to Health™ takes care of all the logistics for you.
- No large inventory requirements or purchases.
- No deliveries – Jump to Health™ delivers directly to your Customers.
- No experience is required – JumptoHealth™ Business in-a-box solution can immediately get you working.